



Bank smart. Bank local. BankVista.

Letter from the CEO STEFAN FREEMAN

BankVista continues to be an industry leader as we embrace the "new reality" of community banking, post-pandemic, and post-paycheck protection program. There are many great things to celebrate from 2022!

This past year was one of growth and accomplishment for BankVista. We remain well positioned for the future as a strong and sound financial institution and

a consistent resource for our clients. Our team of experienced professionals continues to do excellent work. Additionally, we continue to invest in technology, launching new banking tools and enhancing the client experience both in office and digitally.

Looking internally, "People First" was one of BankVista's main priorities in 2022. Our mission revolves around team empowerment, education, celebration, and more. Team members were polled independently regarding BankVista as an employer, and the results showed that BankVista ranked #69 in the Small Employer Category and was named a Star Tribune Top 200 Workplace of 2022! We are extremely proud to have been named a Star Tribune Top Workplace four out of the last five years.

BankVista has been named "SBA Lender of the Year" in our asset class for the seventh year in a row! Furthermore, BankVista was named a Top 504 SBA lender in Minnesota and ranked third on the list of "Most Active SBA Lenders in Minnesota" published by the Minneapolis St Paul Business Journal. We are equally proud of our Team's achievements in assisting both existing and new clients.

The year presented economic challenges including the most rapid interest rate increases in over 40 years! BankVista's residential real estate team was resilient and adapted to the storm by maintaining strong communication with referral sources and reaching out to current clients. Our team has over 100 years of industry experience and is equipped to handle both rough and smooth sailing.

Our success remains closely tied to the success of our clients. WE WOULD LIKE TO EXPRESS OUR GENUINE THANKS TO OUR CLIENTS. WE ARE HERE TO SERVE YOU. Looking ahead, we remain optimistic about the future of BankVista regardless of the economic environment. We are confident in our ability to adapt and meet the needs of our clients and communities.

Financial Highlights

December 31, 2022

(Unaudited)

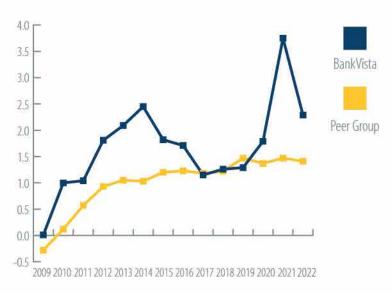
Assets

Cash and Balances Due From Depository Institutions	\$ 24,435,000
Investments	\$ 27,489,000
Loans and Leases	\$ 407,060,000
Less: Allowance for Loan and Lease Loss	\$ (6,991,000)
Other Assets	\$ 13,762,000
Total Assets	\$ 465,755,000

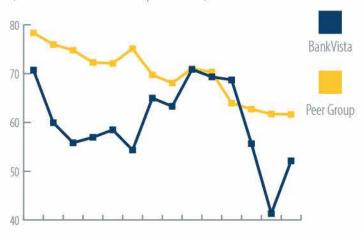
Liabilities and Equity Capital

Deposits	\$ 371,804,000
Borrowings and Other Liabilities	\$ 44,620,000
Total Liabilities	\$ 416,424,000
Equity Capital	\$ 49,331,000
Total Liabilities & Equity Capital	\$ 465,755,000
Pre-Tax Net Income (Loss)	\$ 10,417,000
Net Income After Taxes	\$ 7497,000

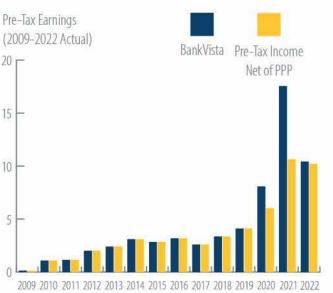
Pretax Return on Average Assets

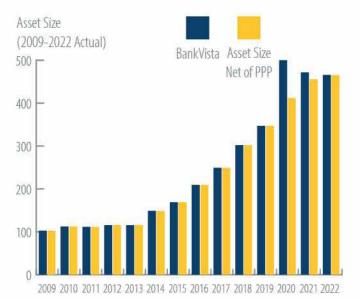






2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022







Real Estate Mortgages







SUCCESSFULLY
NAVIGATED
RISING RATE
ENVIRONMENT



WORK CLOSELY
WITH REFERRAL
SOURCES TO
FIND CREATIVE
SOLUTIONS IN
VOLATILE
MARKET



INDUSTRY
EXPERT AND
LEADER IN
RESIDENTIAL
MORTGAGE



MN Lender Of The Year

U.S. Small Business Administration (SBA)



While we've enjoyed success as (one of the) largest or most active SBA lenders, our true passion and goal is to be the BEST SBA Lender in the State and region!







Our Core Values Center Around GREATNESS









BANKVISTA'S E3 AWARD WINNERS PICTURED



ANNUAL WINNER JIM CONRAD



Quarterly Winners | Brianna Johannes | Erin Carlson | Kim Bergo | David Christiansen

SENIOR LEADERSHIP TEAM

Stefan Freeman

President, CEO

Robyn Holthaus

SVP, Chief Operating Officer

Amy Meyer

SVP, Chief Financial Officer, CCO

Christina Bohlke

President, Mankato Market NMLS# 1407852

Lon Hand

President, Chaska Market NMLS# 446531

Daniel Nygaard

SVP, Small Business Division

LouAnn Peterson

SVP, Mortgage Division NMLS# 662815

Michael Phillips

SVP, Commercial Lender

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